# KEY INVESTMENT INFORMATION SHEET

This crowdfunding offer has been neither verified nor approved by the Financial Services and Markets Authority or the European Securities and Markets Authority (ESMA).

The appropriateness of your experience and knowledge have not necessarily been assessed before you were granted access to this investment. By making this investment, you assume full risk of taking this investment, including the risk of partial or entire loss of the money invested.

#### Risk warning

Investment in this crowdfunding project entails risks, including the risk of partial or entire loss of the money invested. Your investment is not covered by the deposit guarantee schemes established in accordance with Directive 2014/49/EU of the European Parliament and of the Council (\*1). Nor is your investment covered by the investor compensation schemes established in accordance with Directive 97/9/EC of the European Parliament and of the Council<sup>(\*2)</sup>.

You may not receive any return on your investment.

This is not a savings product and we advise you not to invest more than 10 % of your net worth in crowdfunding projects.

You may not be able to sell the investment instruments when you wish. If you are able to sell them, you may nonetheless incur losses,

- (\*1) Directive 2014/49/EU of the European Parliament and of the Council of 16 April 2014 on deposit guarantee schemes, OJ L 173, 12.6.2014, p. 149.
- (\*2) Directive 97/9/EC of the European Parliament and of the Council of 3 March 1997 on investor- compensation schemes, OJ L 84, 26.3.1997,

# Pre-contractual reflection period for non-sophisticated investors

Non-sophisticated investors benefit from a reflection period during which they can, at any time, revoke their offer to invest or expression of interest in the crowdfunding offer without giving a reason and without incurring a penalty. The reflection period starts at the moment the prospective nonsophisticated investor makes an offer to invest or signals its expression of interest and expires after four calendar days therefrom.

It can be exercised by sending an email to info@spreds.com, indicating for which offer the right to revoke is exercised, the transaction number and the name of the investor. Such emails will result in a cancellation of the offer to invest or expression of interest and a reimbursement of the nominal amount of the subscribed instrument and of the subscription fee, if any (jointly referred to as the "Subscription Amount").

Overview of the crowdfunding offer

Offer identifier	699400GU9MP5ZWYENM2700010552
Project owner and project	JELLOOW BV/SRL (the « Company ») - JELLOOW 2A.
name	
Type of offer and instrument	The offer consists of an offer for public subscription in Participatory Notes (Equity-Linked-Notes), issued by
type	Spreds Finance, with as underlying asset, as a pass through, shares in JELLOOW (the "Underlying Asset").
Target amount	The target amount is € 25,000, excluding subscription fees. The currency is EUR.
Deadline	08/07/2024, with a 3-month extension possible until 08/10/2024 at the latest.

	Part A: Information about the project owner(s) and the crowdfunding project				
(a)	rowdfunding project				
	Identity:	JELLOOW BV/SRL, registrated with the Crossroads Bank for Enterprises under the number BE 0794.564.414			
		and incorporated on 07/12/2022 under Belgian law.			
	Legal form:	Limited liability company (BV/SRL)			
	Contact details:	Van Eycklaan 10, 8890 Moorslede, info@jelloow.com, https://jelloow.com/			
	Ownership:	Since 30/06/2023, the shareholding structure is as follows:			
		• Entrepreneurs: 94,92%			
		• The JELLOOW 1A compartment of Spreds Finance: 3,15%			
	• Other investors: 1,94%				
Management: Board of directors:		Board of directors:			
		• P-Poka Consulting BV/SRL (with registered office at 8890 Moorslede, Van Eycklaan 10, VAT BE 0738.601.253, with permanent representative Jolien Demeyer) is currently the sole director ( <a href="https://www.linkedin.com/in/jolien-demeyer-07962127">https://www.linkedin.com/in/jolien-demeyer-07962127</a> ).			
	• Itay Gross (https://www.linkedin.com/in/itay-gr/): observer				
	Corey Hart (https://www.linkedin.com/in/coreythehart/): observer				
		Daily management:			
	Jolien Demeyer: CEO				
		<ul> <li>Tobias Schulz: COO (<a href="https://www.linkedin.com/in/tobias-schulz-79231445">https://www.linkedin.com/in/tobias-schulz-79231445</a>)</li> </ul>			
		• Stijn Van Hijfte: CTO ( <a href="https://www.linkedin.com/in/stijn-van-hijfte-32b01744/">https://www.linkedin.com/in/stijn-van-hijfte-32b01744/</a> )			
(b)	Responsibility for th	e information provided in this key investment information sheet			
	The project owner dec	clares that, to the best of its knowledge, no information has been omitted or is materially misleading or inaccurate. The			

project owner is responsible for the preparation of this key investment information sheet. Within the project owner, the person responsible is P-Poka Consulting BV/SRL (with registered office at 8890 Moorslede, Van Eycklaan 10, VAT BE 0738.601.253, with permanent representative Jolien Demeyer). The declaration of this person with respect to their responsibility for the information given in this key investment information sheet pursuant to Article 23(9) of Regulation (EU) 2020/1503 of the European Parliament and of the Council is included as Annex A hereto.

Principal activities of the project owner; products or services offered by the project owner (c)

JELLOOW is a platform that aims to revolutionize communication between brands and marketing agencies. The goal is to create an engaging

and meaningful platform that deploys data-driven models to ensure that the right, impactful messages reach the right people. JELLOOW 2.0 is an intelligent DATA matching platform that detects the marketing needs of brands and associates them with the strengths of marketing agencies

# (d) Hyperlink to the most recent financial statements of the project owner

The first fiscal year closed on 31 December 2023. The first financial statements are expected to be published in June 2024.

(e) Key annual financial figures and ratios for the project owner for the last three years

Given that the company was founded on 7 December 2022, historical financial figures are not yet available.

# (f) Description of the crowdfunding project, including its purpose and main features

# Purpose:

JELLOOW is dedicated to aiding companies in optimizing their marketing budgets. The mission begins with a meticulous determination of the specific marketing services a company requires, leveraging 5,000 to 10,000 data points to tailor the approach uniquely. Once identified, businesses are seamlessly connected with the ideal agency through an intelligent questionnaire and extensive data analysis. The process is straightforward, yet incredibly effective.

Instead of relying on traditional methods such as Google searches or referrals, JELLOOW collects between 5,000 & 10,000 + data points to conduct a comprehensive diagnosis from both the business and marketing team perspectives. This data is then used to provide a personalised overview of the main marketing services a company needs. JELLOOW further facilitates the matchmaking process by connecting businesses with the right marketing agency, ensuring a more efficient, tailored and long term fit. The goal is to replace conventional methods with a smarter, data-driven solution, ultimately reducing wasted marketing budget and enhancing the effectiveness of marketing partnerships.

- Onboarded dynamic CTO for ML/AI leadership.
- Successfully validated crucial initial data points with the first MVP.
- In progress with a strategic collaboration with ML2growth to enhance modeling endeavors.
- Submitted a robust Vlaio case, seeking €400K in support, with positive initial feedback from experts.
- Secured initial investments.
- Established partnerships with over 5,000 global marketing agencies.

See <a href="https://www.spreds.com/compartments/10552-jelloow">https://www.spreds.com/compartments/10552-jelloow</a> for more information.

#### <u>Utilization of funds</u>:

- o Team: 65% (Investment in ML platform with tech people)
- Marketing: 30% (Increasing brand awareness)
- Other: 5% (Travel, admin, HR, finance tools etc.)

#### Main features:

This offer concerns an investment in Participatory Notes issued by the JELLOOW 2A compartment of Spreds Finance. This compartment has the right to the income of the Underlying Asset (shares in JELLOOW). Of the total amount raised during the offering period, €500 per Participatory Note will be used to acquire the Underlying Asset, insofar as the conditions to which this placement is subject are fulfilled.

This investment is eligible for a tax reduction for Belgian investors under the tax incentive on tax shelter for start-ups. The reduction of up to 45% of the total nominal amount of the Participatory Notes invested will be applicable since the Underlying Assets are shares in a microenterprise. The total tax benefit is therefore a maximum of £225 per Participatory Note. The available tax shelter budget is £380,000.

Part B: Main features of the crowdfunding process and conditions for the capital raising

(a)	- Minimum target capital to be raised in a single crowdfunding offer: € 25,000, excluding subscription fees.				
	Type of offer and Completion date Amount raised and Other relevant information				
	instruments offered		target amount	(if any)	
	Crowdfunding offer in equity (common shares)	30/06/2023	- Amount raised: 32,500€ - Target amount: 25,000€	Not applicable	

(b) Deadline for reaching the target capital to be raised: 08/07/2024 with a possible extension to 08/10/2024 at the latest.

# (c) Scheduled end date of the subscription period: 08/07/2024

Extension: Maximum extension of 3 months, until 08/10/2024

Conditions for extension: Spreds Finance may decide to extend the subscription period if the total amount of the orders contained in the subscription forms is at least €20,000 on 08/07/2024.

Consequences of extension: The investors having subscribed to the Participatory Notes before an extension of the subscription period will be informed by e-mail and will have the right to withdraw from their investment during 4 calendar days, as from the day following the day of the notification

Early closing: The offer can be closed early once the minimum offer amount, of €25,000, has been reached. Early closure of the offer may also be decided if the total amount of orders on the subscription forms submitted to Spreds Finance reaches the maximum amount of the offer.

Consequences if the target capital is not raised by the deadline: If the target capital is not raised, the Participatory Notes will not be issued and all commitments related to this offer will be cancelled. Investors will be reimbursed for their respective Subscription Amount no later than 15 business days after the Deadline. Investors will not incur any fees or expenses as a result of the offer not reaching the targeted amount.

- (d) The maximum offer amount of the offer: €400,000.
- (e) Amount of own funds committed to the crowdfunding project by the project owner:

Having already invested in the project in the past, it is currently not foreseen for the project owner to reinvest in this round.

# (f) Change of the composition of the project owner's capital related to the crowdfunding offer

The table hereunder is based on a pre-money valuation of €1,100,000 (indicated as the maximum pre-money valuation for this offer in this Key Investment Information Sheet).

<u>Scenario 1</u>: The funding round reaches its minimum targets. Through this offer, the minimum required to validate the round is raised. The entrepreneurs and other investors invest only what they have committed to invest or the difference between the minimum target of the round

and the investment of the JELLOOW 2A compartment of Spreds Finance.

<u>Scenario 2</u>: The financing round reaches its maximum targets. The maximum amount of this offer is reached and the entrepreneurs and other investors invest the difference between the maximum objective of the round and the maximum investment of the JELLOOW 2A compartment

of Spreds Finance.

	New investme	New investments		% of shares after the investment	
	Scenario 1	Scenario 2	Scenario 1	Scenario 2	
The JELLOOW 2A compartiment of Spreds Finance	€ 25,000	€ 400,000	2.22%	24.32%	
Entrepreneurs	€ 0	€ 0	92.81%	63.47%	
Other investors (including the JELLOOW 1A compartment of Spreds Finance)	€ 0	€ 145,000	4.97%	12.21%	
Total	€ 25,000	€ 545,000	100%	100%	

# Part C: Main risk types

# Type 1 – Project risk

#### 1. Risk associated with the team's knowledge of the market and correctness of forecasts

Risk: The JELLOOW team might not have (proper) knowledge of the market and/or make incorrect forecasts.

<u>Consequence</u>: If the team does not have sufficient knowledge of the market, it could set incorrect targets. This could lead to a lower valuation in the event of a possible exit because the business plan could not be executed as planned. In that case, there could be lower or even non-existent returns. In the worst case, there could even be a liquidation and bankruptcy of JELLOOW, with partial or complete loss of the invested capital.

#### 2. Risk associated with the size of the team

Risk: Given the stage of development that JELLOOW is in, it is essential to have the right team for the future development of the company. If the company relies entirely on an indispensable person, there is a risk that this person will withdraw from the company.

<u>Consequence</u>: If there is only one manager or key person and that person withdraws, the company is (temporarily) without management. In case of difficulties, no one would be able to represent the company to make decisions.

Note for both risks: In addition to the founder-director, there is also a COO who also takes on the day-to-day management as a co-entrepreneur. JELLOOW is additionally supported by the incubator Start it @KBC and also receives advice from 2 advisors of which one is part of Start-Up Grind. In addition, the company is also supported by The Harbour, including for the preparation of the financial plan.

#### 3. The risk associated with the need for new financing

Risk: Given the stage of development that project owner is in, it is likely that there will be a need for new financing.

<u>Consequence</u>: On the one hand, there is the risk that the company will not find investors, which would lead to the dissolution or bankruptcy of the company, causing the investor to lose part or all of his investment. On the other hand, there is the possibility that the company will find new investors, which will lead to dilution, which will be even greater if there is a lower valuation than the one currently used.

Note: Investors will have the opportunity to invest in new rounds, at the then current investment conditions.

#### Type 2 – Sector risk

#### 1. The risk associated with the need for a dependable ML questionnaire.

Risk: There is a risk of not being able to automatically harvest data on companies/brands and marketing agencies and not identifying the most suitable machine learning model(s) for creating a dynamic questionnaire. This questionnaire aims to gather comprehensive data to characterize companies/brands and marketing agencies based on up to 20 additional questions.

<u>Consequence</u>: The delay in building and developing the ML questionnaire could lead to a lower valuation in the event of a possible exit because the business plan could not be executed as planned. In that case, there could be lower or even non-existent returns. In the worst case, there could even be a liquidation and bankruptcy of JELLOOW, with partial or complete loss of the invested capital.

Note: JELLOOW will try to find general yet valuable/specific characteristics per company/brand and marketing agency for automated profiling and categorization.

# 2. The risk associated with the need for automation and quality control.

Risk: There is a risk of not ensuring verification of automated flows, comprehending their interactions and understanding how human input influences the subsequent steps in building the ML questionnaire.

<u>Consequence</u>: This could lead to a possible delay due to increased involvement of people in the process which could lead to a lower valuation in the event of a possible exit because the business plan could not be executed as planned. In that case, there could be lower or even non-existent returns. In the worst case, there could even be a liquidation and bankruptcy of JELLOOW, with partial or complete loss of the invested capital.

Note: JELLOOW aims to clearly define the necessary data for characterizing marketing agencies and companies/brands and to understand how ML models can be trained to interpret responses in the right context.

# 3. The risk associated with a new model

Risk: There is a risk of not (enough) adaptability and scalability of models for long-term relevance of the solution.

<u>Consequence</u>: This could lead to a lower valuation in the event of a possible exit because the business plan could not be executed as planned. In that case, there could be lower or even non-existent returns. In the worst case, there could even be a liquidation and bankruptcy of JELLOOW, with partial or complete loss of the invested capital.

Note: JELLOOW will strive to identify the most performing ML models for converting data into knowledge about the needs and knowledge of brands/agencies and to understand the advantages and disadvantages of these models. JELLOOW will explore the use of ML in unstructured/personalized marketing stories to yield accurate results.

# Type 3 - Risk of insolvency and bankruptcy of the project owner

Risk: The risk of insolvency means that JELLOOW does not have sufficient funds to meet its payment deadlines (cessation of payments).

Consequence: If the company does not find alternative financing (shocked credit), it may go bankrupt. The insolvency or bankruptcy of JELLOOW may lead to lower or non-existent returns and in the worst case to a partial or total loss of the invested capital.

# Type 4 - Risk of lower, delayed or no returns.

# 1. Risk associated with the lack of guarantees.

Risk: Neither the shares of JELLOOW nor the Participatory Notes of the JELLOOW 2A compartment of Spreds Finance provide guarantees of a return or repayment of the invested capital.

#### 2. Risk associated with the lack of a fixed return.

<u>Risk</u>: Participatory Notes do not offer a fixed return. The return of the Participatory Notes depends solely on the performance of the Underlying Asset, namely the shares of JELLOOW.

Consequence for both risks: If the project owner's predictions do not come true (within the predetermined timing), there is a risk of lower or non-existent returns and, in the worst case, partial or complete loss of the invested capital.

Note for both risks: Investors in Participatory Notes bear the same economic risk as if they were investing directly as shareholders of JELLOOW.

#### Type 5 - Risk of failure of the financing vehicle

<u>Risk</u>: Although each Spreds Finance compartment is 'bankruptcy remote' (meaning that no other creditor can claim a right on or against this compartment) in relation to the others and in relation to the 'general' liabilities of Spreds Finance itself, as a result of (i) the terms and conditions of the Notes, (ii) the articles of association of Spreds Finance and (iii) Article 4 of the Law of 18 December 2016 on crowdfunding; there is a subsidiary risk of insolvency of Spreds Finance.

Consequence: Should such insolvency occur, Noteholders may be exposed to the risk of a significant delay in the recovery of their investment.

Note: The probability of this risk occurring is extremely low given the structure and organization of Spreds Finance, in particular the compartmentalization mechanism and the "bankruptcy-remoteness" described above. Each participation taken or loan granted to a project owner is recorded in a separate compartment and is appropriately accounted for in the accounts, taking into account the fact that the accounts are kept by compartment. As a result of (i) the conditions attached to the issue of Participatory Notes, (ii) the articles of association of Spreds Finance and (iii) article 10 of the law regulating the recognition and delimitation of crowdfunding and containing various provisions relating to finance and notwithstanding articles 7 and 8 of the Mortgage Law of 16 December 1851, the assets of a particular compartment serve exclusively to guarantee the rights of investors with respect to this compartment.

# Type 6 - Risk of illiquidity of the investment

# 1. Risk associated with the absence of an organized exchange market for Participatory Notes

<u>Risk</u>: Neither the project owner nor Spreds Finance organizes an exchange market for Participatory Notes. It is thus up to the investor himself to find a buyer for his Participating Notes. Given the absence of an exchange market for Participatory Notes, there is no way to adequately establish a comparative pricing methodology for Participatory Notes.

Consequence: A holder of Participatory Notes may not be able to find a buyer for the Participatory Notes it wishes to sell (at the price at which it wishes to sell).

Note: The intention is not to sell the Participatory Notes but to sell the Underlying Asset, often on the occasion of the sale of the Company itself (see Appendix B, (d)).

#### 2. Risk associated with the vote by the general meeting of holders of Participatory Notes to sell

<u>Risk</u>: Any decision by Spreds Finance to sell shares of JELLOOW is subject to the approval of the holders of Participatory Notes representing at least 75% of the outstanding Participatory Notes, unless Spreds Finance is required to sell them under a contractual or statutory provision.

<u>Consequence</u>: Investors thus bear the risk that the general meeting of the holders of Participatory Notes may refuse to approve the sale of the participation, in which case all investors are bound by this decision and thus must wait to obtain redemption of the Participatory Notes.

# 3. Risk associated with an investment in a young company

<u>Risk</u>: Investing in shares of young companies entails the risk that a buyer for the shares will not be found, or not at a fair price yielding a market return, or that a buyer will not be found within a reasonable period of time.

<u>Consequence</u>: If no buyer is found for the holding, redemption of the Participatory Notes is not possible.

Note: Spreds Finance will make every effort within its powers to obtain the best possible price.

# Type 7 – Other risks

# 1. Risk associated with the absence of an analysis by Spreds Finance

Risk: Spreds Finance has not conducted an analysis of the proposed project or of the financial situation of the Company.

Consequence: Any investor considering subscribing to Participatory Notes should make its own analysis of JELLOOW's solvency, activity, financial situation and prospects.

Note: Any decision to invest in Participatory Notes should be based on a comprehensive analysis of the project and of this sheet of essential investment information. Spreds Finance's model does not provide for the presentation of analyzed projects to investors but allows investors to invest based on the information made available to them, after making their own analyses.

# 2. Risk associated with the name of the Company

Risk: Another player on the market has a very similar name.

Consequence: This could create confusion between the 2 brands for (potential) clients.

Note: Today competitors on the market focus on connecting brands with marketing agencies or freelancers but ignore the importance of relevant messages. On the matching part, JELLOOW competes against players such as Sortlist, Fiverr, Freelancers.com. However, no competitor uses deep industry insights, market trends and real-time data tracking to enable businesses to run successful marketing campaigns.

To the best of the project owner's knowledge, there are no other material risks associated with its activities.

# Part D: Information related to the offer of transferable securities

(a)	_Total amount and type of transferable securities to be offered			
	Instruments issued for his offer		Underlying Asset	
	Type and	When an investor invests in the proposed project, he	Shares in JELLOOW BV/SRL	
	kind	subscribes to an instrument issued by the JELLOOW 2A		
		compartment of Spreds Finance, namely Participatory Notes		
		(Equity-Linked-Notes). A Participatory Note is the economic		
		mirror of a participation in the Company and entitles the holder		
		to the same return. However, it does not provide voting rights		
		as for a traditional shareholder as only the JELLOOW 2A		
	compartment of Spreds Finance becomes a shareholder.			
	Currency The currency is in EUR. A maximum of 800 Participatory The currency		The currency is in EUR.	
	Notes will be issued. The denomination is: 'JELLOOW 2A			
		Participatory Notes'.		

Rank in	All Participatory Notes are issued for the same nominal	The shares are issued for the same nominal amount
capital	amount and always confer the same rights, without any	and confer the same rights, without any preference
structure in	preference. The rights and remedies of the holders of	among them. In the event of the liquidation of
the case of	Participatory Notes are limited to the assets of the JELLOOW	JELLOOW, the shareholders will be paid after the
insolvency	2A compartment of Spreds Finance.	creditors of the company, to the extent that there is a
·		balance that allows payment.

(b) **Subscription price:** Each Participatory Note has a nominal amount of €500. Added to this is a subscription cost of up to 5% of the nominal amount per Participatory Notes (or €25). The total subscription price of a Participatory Note is thus a maximum of €525.

(c) **Oversubscriptions:** Oversubscriptions are not accepted for this offer.

## (d) Terms of subscription and payment

- Closing Date: The date on which the subscription period for this offer actually ends (08/07/2024 or 08/10/2024 at the latest if extended).
- **Effective date**: 6 months after the Closing Date, namely 08/01/2025 (or 08/04/2025 if extended).
- Conditions precedent: The Notes will only be issued if, within 6 months from the Closing Date (the Effective Date), the following cumulative conditions precedent to the subscription of shares of JELLOOW by Spreds Finance are met:
  - The total amount of sums received during this financing round is at least € 25,000 and at most € 945,000. This could include an amount of €400,000 which would be received through a subsidy.
  - The capital increase is carried out on the basis of a pre-money valuation of the Company of maximum €1,100,000.
  - Spreds Finance will participate in the capital increase for an amount equal to the result of the subscription to Participatory Notes of the JELLOOW 2A Compartment. This amount must be at least €25,000.
- **Subscription price**: The subscription price is paid in full upon subscription to the JELLOOW 2A Participatory Notes. The funds are deposited in an account number dedicated to the JELLOOW 2A compartment and are therefore compartmentalized upon receipt. See also: Terms and Conditions Associated with the Issue of Participatory Notes JELLOOW 2A (<a href="https://www.spreds.com/compartments/10552-jelloow">https://www.spreds.com/compartments/10552-jelloow</a>).

# (e) Custody and delivery of transferable securities to investors

Delivery Date: No later than 15 business days after the Effective Date.

If one or more of the conditions precedent is not fulfilled by the Effective Date, the Notes will not be issued and investors will be reimbursed for their respective Subscription Amounts (without interest) no later than 15 business days after the Effective Date. If an investment can take place prior to or on the Effective Date, Spreds Finance will become a shareholder in the Company and will issue Participatory Notes. At that moment, investors will find an overview of their investment in their online profile and will be notified by email of the capital increase. Spreds Finance, the issuer, may be contacted through <a href="mailto:info@spreds.com">info@spreds.com</a>. The crowdfunding service provider does not provide custody services.

#### Part E: Information on special purpose vehicles (SPV)

- (a) An SPV stands between the project owner and the investor, specifically the JELLOOW 2A compartment of Spreds Finance.
- (b) Contact details of the SPV: Spreds Finance, a public limited liability company (NV/SA) under Belgian law, registered with the Crossroads Bank for Enterprises under number 0538.839.354 and with registered office at Rue des Colonies 11, 1000 Brussels, Belgium. Its website is www.spreds.com

#### **Part F: Investor rights**

# (a) Key rights attached to the transferable securities (Participatory Notes)

<u>Please note</u>: The Participatory Notes represent the proposed investment and their key rights are described hereunder. The rights related to the Underlying Asset are described in Part F (e).

The Notes give the right to the income from the Underlying Asset, as a pass-through. See also: Terms and Conditions related to the issuance of Participatory Notes JELLOOW 2A (<a href="https://www.spreds.com/compartments/10552-jelloow">https://www.spreds.com/compartments/10552-jelloow</a>).

**Dividend rights:** The Participatory Notes do not by themselves produce dividends but entitle holders to all of the income of the Underlying Asset, such as dividends ("**Variable Income**"). If the Underlying Asset pays dividends to Spreds Finance, Spreds Finance will, 15 business days after the date it receives them, pay them to the holders of Participatory Notes. This distribution (as well as the distribution of all possible proceeds) constitutes Spreds Finance's sole payment obligation with respect to the Participatory Notes prior to the maturity date (being the date on which the JELLOOW 2A compartment permanently ceases to hold the Underlying Asset) (the "**Maturity Date**"). Payment of fixed interest is therefore expressly excluded. The amounts payable by Spreds Finance to holders of Participatory Notes are substantially variable. The amount payable in respect of each Participatory Note corresponds to the Variable Revenues payable after deducting expenses related to the Underlying Asset ("**Net Variable Proceeds**") divided by the number of Participatory Notes issued.

Voting rights: General meetings of Participatory Noteholders will be convened if decisions need to be taken that adversely affect the rights or the economic position of the Participatory Noteholders, such as a decision to amend the terms of the Participatory Notes, a decision to amend the rights and obligations of Spreds Finance in respect of the shares in JELLOOW, a decision that may result in the Participatory Noteholders being requested to pay additional money to Spreds Finance to cover the financing of expenses. The decisions of the general meeting are binding on all Participating Noteholders, even absent or dissenting Participating Noteholders. The general meeting shall deliberate and pass valid resolutions if at least half of the Participatory Notes are present or represented. If this condition is not fulfilled, a new notice is required, and the second meeting will validly deliberate and decide regardless of the number of outstanding Participatory Notes represented. Resolutions shall be passed by a majority of three-fourths of the votes present or represented. One vote is attached to each Note.

Information access rights: Investors will receive update emails when the Company or Spreds Finance sends an update.

Pre-emption rights in offers for subscription of instruments of the same class: There is no pre-emption right for Notes.

Right to share in the issuer's profits/in any surplus in the event of liquidation: Spreds Finance shall return the net proceeds (the "Net Proceeds") to the Participatory Noteholders on the Maturity Date. The Net Proceeds include all amounts received by Spreds Finance from Underlying Asset, to the extent not already distributed as Net Variable Proceeds, less expenses related to the Underlying Asset, to the extent not already deducted at the time of payment of the Net Variable Proceeds.

Each Participatory Note entitles the holder to an amount equal to the Net Proceeds divided by the number of Participatory Notes. The amount redeemed for all Participatory Notes is limited to the amount of Net Proceeds available in the YELLOW 1A compartment on the Maturity Date. Within this limit, it corresponds to the sum of the following amounts:

- The amount to be received by the Participatory Noteholders to obtain the total amount, taking into account the Net Variable Proceeds received before the Maturity Date, of a capitalized annual return of 5% of the total subscription price from the Closing Date to the Maturity Date (the "Priority Amount"). The Priority Amount is calculated at a rate of 1.00013368 [calculated as follows [1.05] ^((1/365)))], which consists of the total number of days from the Closing Date to the Maturity Date. This exponent corresponds to the annual return of 5% converted to a daily return of 0.13368% over the life of the investment; and
- 80% of the value of the JELLOOW 2A compartment on the Maturity Date in excess of the Priority Amount (if any).

The balance of the JELLOOW 2A compartment on the Maturity Date (i.e. 20% of the value of the JELLOOW 2A account above the Priority Amount) will be retained by Spreds Finance as a performance fee (if applicable).

**Redemption and conversion rights**: The Participatory Notes may be converted or redeemed into shares of the Company if and when the Company is listed on a stock exchange.

Part H: Fees, information and legal redress

a) Fees and costs incurred by the investor relating to the investment (including administrative costs resulting from the sale of admitted instruments for crowdfunding purposes)

Amounts and percentage values are calculated for a hypothetical investment of EUR 10,000 and on an annual basis.

	Fees, Charges & other Costs	As % of total investment amount	in EUR		
One-off	Entry Costs: subscription fee	5%	500		
	A subscription fee of 5% of the nominal amount of the Participatory Notes subscribed for. It is charged to cover costs				
	associated with the issuance, follow-up and realization of the	he investment.			
	Exit Costs	0%	0		
	The crowdfunding service provider does not charge an ex	cit fee on the Participatory Notes. The project of	wner may		
	charge exit fees. See Additional - Other below.		•		
Ongoing	Not applicable	0%	0		
Incidental	Performance fee ('carried interest')	3% at a hypothetical exit price of €12,000 for	300		
	of 20% on the excess of the Priority Amount.	an exit occurring 1 year after the investment			
	To the extent investors receive a capitalized annual return	of 5% on the total subscription amount (being to	he Priority		
	Amount) from the Closing Date to the Maturity Date, 20%				
	payable to Spreds Finance.				
	Other incidental fees: Any third-party fees incurred in conn	ection with the exit of the Underlying Asset. No	consultan		
	or other third party has been appointed at this time and n	one may be appointed at the time of an exit, th	erefore no		
	estimate of costs can be made.				
	There may be exit costs charged in respect of the Underly	ing Asset, for example costs associated with app	ointing a		
	intermediary to facilitate an exit or providing guarantees to a purchaser. These costs are incurred at the time of an exit				
	and - if incurred - will be deducted by Spreds Finance from the exit price it receives for the Underlying Asset prior to				
	distribution to holders of Participatory Notes. Spreds Finance may accept success fees in connection with the				
	appointment of an M&A agent and other costs charged against the exit price, to the extent that such costs are limited				
	to 20% of the exit price obtained by Spreds Finance (before deduction of carried interest or other fees to Spreds and/or				
	Spreds Finance). All other exit fees related to the Underlyi				
	the JELLOOW 2A compartment of Spreds Finance. See		ie Issue o		
	Participatory Notes JELLOOW 2A. (https://www.spreds.co	m/compartments/10552-jelloow).	1		
	Other incidental fees: Costs related to the Underlying	-	-		
	Asset.		L		
	The JELLOOW 2A compartment of Spreds Finance may incur costs, taxes and other expenses of any kind (i) which are				
	borne by Spreds Finance in its capacity as owner of the Underlying Asset or which are otherwise necessary for the				
	maintenance and management of the Underlying Asset, or (ii) which relate to payments to be made by Spreds Finance				
	to all holders of Participative Notes. Such expenses may be incurred and paid without the prior consent of the general				
	meeting of Noteholders to the extent that they (i) are imposed by law or regulation or (ii) arise out of the tax regime				
	applicable to the Underlying Asset and/or the acquisition, holding, preservation, management, transfer or disposal				
	thereof by Spreds Finance, or on any security or guarantee of any kind given in connection with the Underlying Asset.				
	Although the amount of such expenses is not capped and				
	Spreds Finance will not incur such expenses if no funds are available in the JELLOOW 2A compartment to finance such				
	expenses and the Noteholders do not approve a method of				
		Issue of Participatory Notes JELLC	OOW 22		
	(https://www.spreds.com/compartments/10552-jelloow).				

Where and how additional information about the crowdfunding project, the project owner the SPV can be obtained free of charge

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Subject	Source		
JELLOOW	https://jelloow.com/		
The crowdfunding project	https://www.spreds.com/compartments/10552-jelloow		
Spreds Finance	https://www.spreds.com/nl/fag/investeerders and email to: info@spreds.com		

- (c) The investor may file a complaint about the investment or the conduct of the project owner or the crowdfunding service provider in the following manner:
  - Complaints about the investment in the Underlying Asset and the behavior of the project owner: emails can be sent to <a href="info@spreds.com">info@spreds.com</a>. Spreds will forward all questions and comments received to the project owner who is solely responsible for the information provided on the Underlying Asset.
  - 2. Complaints about the behavior of the crowdfunding service provider: emails can be sent to <a href="info@spreds.com">info@spreds.com</a>. More information can be found here: <a href="https://www.spreds.com/nl/faq/investeerders/180">https://www.spreds.com/nl/faq/investeerders/180</a>

Appendix A: Declaration on responsibility regarding the key investment information sheet

#### **DECLARATION ON THE KEY INVESTMENT INFORMATION SHEET**

The persons responsible for the key investment information sheet are the following: (For natural persons: name + function

For legal persons: name + registered office)

I I. P-Poka Consulting BV (with registered office at Van Eycklaan IO, 8890 Moorslede - BE0738.601.253) with permanent representative Jolien Demeyer

#### Hereby,

- I/We declare that, to the best of my/our knowledge, the information contained in the key investment information sheet is in accordance with the facts and that the key investment information sheet makes no omission likely to affect its import.
- the project owner declares that, to the best of its knowledge, no information has been omitted or is materially misleading or inaccurate.
- the project owner acknowledges and declares that it is responsible for the preparation of the key investment information sheet (and any translations thereof).

Jolien Demeyer

Signature(s)

(name + signature)

# Appendix B: Continuation of Part F: Investor rights

# (a) Key rights attached to the Underlying Asset (shares in JELLOOW)

# (a) Dividend rights:

Each share gives the right to dividends. However, JELLOOW does not plan to pay dividends in the next few years. As in most young companies, it will use future profits for future growth of the company.

#### (b) Voting rights:

Each share in JELLOOW give one voting right.

#### (c) Information access rights:

The following reporting will be done:

- On an annual basis: the annual accounts and commentary on results;
- On an ad hoc basis: any information that may have a material effect on the investment.

#### (d) Preemption rights:

With the exception of exempt transfers (as included in the shareholders' agreement), any proposed transfer by a shareholder of its shares to a third party or to another shareholder is subject to a pre-emption right in favor of the other shareholders.

# (e) Right to share in JELLOOW's profits/in any surplus in the event of liquidation:

Each shareholder will benefit equally from any profits/surpluses.

#### (f) Redemption rights:

Shareholders are not entitled to demand redemption of their shares by the company.

#### (g) Preferential subscription rights:

Spreds Finance has a proportional preferential right to any issue of shares (be it from a contribution in cash or in kind (e.g. as a result of a loan conversion)).

However, there is no preferential right in the event of an issuance of securities (i) pursuant to the exercise of anti-dilution warrants or the exercise of indemnification warrants, (ii) pursuant to an employee stock option plan, a stock bonus plan, a stock purchase plan, a warrant plan or any other management equity program or (iii) as a result of a stock split or similar operation.

# (h) Accepted transfers and/or issues of new shares

If the governing body and/or other shareholders of the Company wish to reward (a) collaborator(s) for services already rendered or to encourage them for future services (irrespective of whether such person performs services for the Company as an employee or is self-employed), by means of a transfer of (part of) their shares or by means of the issue of new shares then Spreds Finance will consent to this transfer or issue, even if it gives rise to a preemption right or (proportional) tag along right (and thus waive the application of both rights), insofar as the transfer can be seen in the context of an incentive to a trusted collaborator. Spreds Finance may also transfer shares in such a case, to the extent that there is no loss of the Tax Shelter benefit (if applicable). If the issue of new shares would result in a dilution of more than 20% of the shares of the Company, investors will be asked to vote on this at a general meeting of Participatory Noteholders.

# (i) Joint exit rights in the event of the occurrence of an operative event (i.e., change of control, tag-along right).

#### Drag along right

Spreds Finance could accept a drag along clause to the extent that at least a majority of 50% + 1 share is required for the other shareholders to be forced to sell their stake in the Company.

# Tag along right

A tag along clause will be included in JELLOOW's bylaws or shareholder agreement which enables Spreds Finance to sell a proportionate share of its stake in JELLOOW if another shareholder or several other shareholders decide to sell.

For more information:

# Bylaws JELLOOW

https://www.ejustice.just.fgov.be/cgi\_tsv/tsv\_rech.pl?language=nl&btw=0794564414&liste=Liste

- (b) Restrictions to which the transferable securities are subject, including shareholders' agreements or other restrictions on the transferring of the instruments.

  (c) There are no restrictions on the free negotiability of the Participatory Notes. The transfer of the Participatory Notes is enforceable against
  - There are no restrictions on the free negotiability of the Participatory Notes. The transfer of the Participatory Notes is enforceable against Spreds Finance only after Spreds Finance has registered the transfer in the applicable Participatory Notes register, following a request therefor sent by the transferor and the transferee to Spreds Finance.

# (d) Opportunities for the investor to exit the investment

There are three options for exiting an investment:

- 1) All shares of the Company are sold and all shareholders can realise an exit. For the type of investment proposed through this offer, this is the objective.
- 2) The investor finds a buyer himself for his Participatory Notes.

At any time, it is possible to sell the Participate Notes to a third party. However, the project owner nor the crowdfunding service provider organize a secondary market for this purpose. It is therefore the investor's responsibility to find a buyer himself, with whom he agrees on a sale price, after which he asks Spreds to update the Notes Register to reflect this change of ownership.

3) Other exit opportunities

Either Spreds Finance received a direct offer for the shares it holds or through the application of a tag along clause, Spreds Finance can sell its shares, together with (an)other shareholder(s).

# (e) Distribution of capital and voting rights before and after the capital increase resulting from the offer (assuming all the transferable securities will be subscribed)

# The shares of the Company before the capital increase:

Shareholder	% voting rights	% of shares
Entrepreneurs	94.92%	94.92%
The JELLOOW 1A compartment of Spreds Finance	3.15%	3.15%
Other shareholders	1.94%	1.94%

JELLOOW's share capital is  $\in$  34,500. The number of shares issued and fully paid is 10,325. All shares are common shares. There is no authorised capital.

# The shares of the Company after the Capital Increase:

Shareholder	% voting rights	% of shares
The JELLOOW 2A compartment of Spreds Finance	24.32%	24.32%
Entrepreneurs	63.47%	63.47%
Other shareholders (including the JELLOOW 1A compartment of Spreds Finance)	12.21%	12.21%

JELLOOW's share capital will be -insofar the capital increase is fully subscribed- be  $\in$ 579,500. The number of shares issued and fully paid will be 1,645,000 (taken into account a share split which will occur right before the Capital Increase to bring the number of shares to 1,100,000). All shares will be common shares. There will be no authorised capital.